Dark Matter Holdings

## LED BY SEASONED ENTREPRENEUR. BACKED BY LONG-TERM CAPITAL. FOCUSED ON TORONTO & SURROUNDING AREAS.

### **ABOUT US**

Dark Matter Holdings is a Toronto-based search fund focused on finding businesses with \$2-5M in EBITDA located within a 75 minute drive from Toronto.

- Led by Nick Kuriya, an operator and former corporate executive with 20+ years of experience
- Backed by experienced investors with a long-term horizon
- Objective is to make a single acquisition
- Nick will transition into the business on a full-time basis
- Prepared to close within 120 days of providing an LOI

# WHAT WE LOOK FOR

## **Financial profile**

- ✓ \$2-5M EBITDA
- ✓ 4+ years stable performance
- ✓ Low capital intensity

#### **Company attributes**

- ✓ Strong customer ratings
- ✓ Winning culture & team
- ✓ 75mins drive from Toronto

### **Industry dynamics**

- ✓ Stable niche + growth opportunity
- ✓ Insulated from tech disruption
- ✓ Low seasonality

#### Seller mindset

- ✓ Serious about selling / succession
- ✓ Excited about future
- ✓ Willing to transition (12-24 months)

# WHY US?

- Dedicated focus: 100% of our focus will be on your business. No other holdings.
- Experienced operator: Seasoned operator who brings 20+ years of experience
- Long-term mindset: In a perfect world, we would hold the business forever
- Patient capital: Backed by patient, long-term capital
- Flexible deal structuring: Creative structures to create win-win scenarios
- Honest partner: No ego, focused on growth and enjoying the journey



Nick Kuriya | Founder nick@darkmatterholdings.ca (647) 225-4040 55 University Avenue Suite 1100 Toronto, ON, M5J 2H7 www.darkmatterholdings.ca